CHANNEL NEWSLETTER

LUNAVI

Navigating What's Next.

This newsletter is to keep the channel up-to-date on all things Lunavi.

Introducing Our New Partner Portal!

Lunavi is excited to announce our new Partner Portal! This new tool is meant to help our channel partners get all the appropriate support and resources that they need. It contains Lunavi product information, leave-behinds, marketing assets, and **deal registration**. This is where you can send in all of your opportunities, using our **Deal Registration Form**. Hop on today and give it a look!

Partner Page Password: ~~PRIVATEPRIVATEP~~

This password is to be used exclusively by our channel partners, and should not be shared with anyone outside of your organization.

LEARN MORE

Lunavi Recognized as One of the Best Microsoft Service Providers to Watch
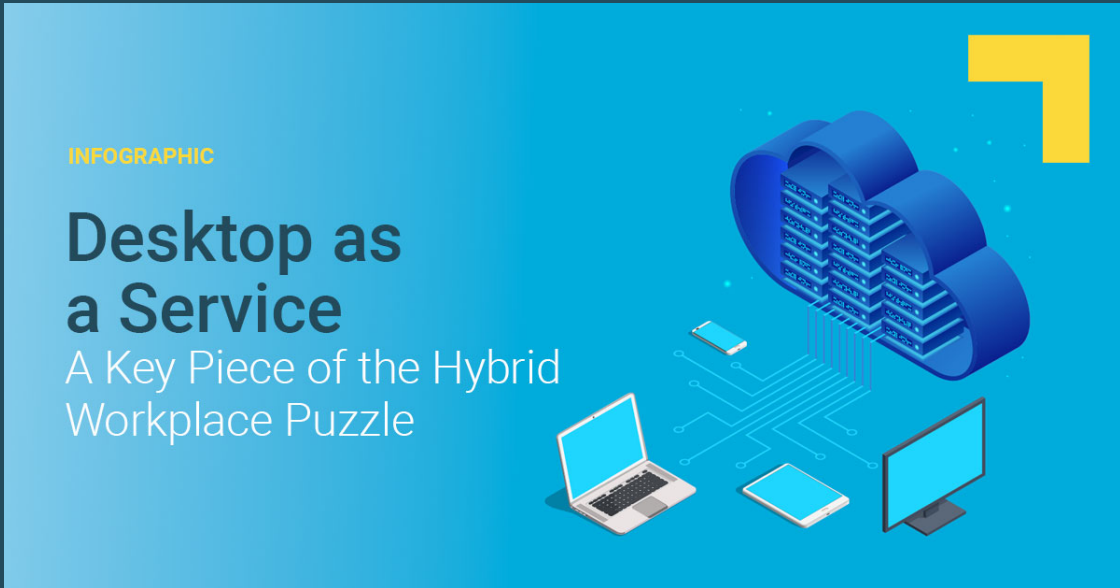
Sam Galeotos
CEO
Lunavi

Lunavi was recently featured in Enterprise World's issue of **The 5 Best Microsoft Solution Providers To Watch**. With input from key leadership, you can learn more about our history, products, and what makes us the unique team that we are!

READ HERE

Infographic: Desktop as a Service

INFOGRAPHIC

Desktop as a Service
A Key Piece of the Hybrid Workplace Puzzle

42% of IT leaders have already deployed DaaS as of 2021. A further 30% plan to invest in DaaS by mid-2023. Learn why Desktop as a Service options like Azure Virtual Desktop have become an increasingly popular option for modern computing in our latest infographic.

LEARN MORE

Complimentary Gartner Report

COMPLIMENTARY RESEARCH

How to Avoid Surprise Costs with Desktop as a Service

Download Gartner® Report

"Through 2025, 70% of I&O leaders deploying DaaS will exceed their budgets due to a lack of proactive cost management." Discover Gartner's recommendations to efficiently manage your Desktop as a Service environment in this report.

READ HERE

Win Wire - Azure Cloud Adoption

Recently we worked with an online retailer who decided to adopt Azure Cloud to strengthen their operational posture around cloud services. They came to Lunavi through one of our local partners. The driver for this pivot was the business invoking a recent internal mandate to shift away from traditional infrastructure into the cloud for operational resiliency. Additional drivers include hardware approaching end of life, and pivoting away from on-premise infrastructure at their US headquarters.

Lunavi presented the first step in that journey by offering an Azure Adoption Workshop with Migration Accelerator to better understand the current operating state of the enterprise and roadmap the transition activities most suitable to the customer. This was followed by transitioning production workloads from the legacy headquarters to Azure.

Lunavi helped enable a rapid transition from on-premise infrastructure to Microsoft Azure in a strategic and cost-effective manner that drives value for the organization and places the client in a strategic position to utilize other Azure services around the Microsoft Data Platform.

During the completion of this successful project, our partner and the Lunavi teams uncovered additional needs. The customer would like Lunavi to help design and deliver the next phases of their cloud journey. These will include transitioning their additional US and European sites to Azure, DRaaS/ Backup solution, and the implementation and management of an Azure Virtual Desktop environment.

Thanks for Reading!

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